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X      S H E P A R D -- N U R S E R I E S      X  
X  
X      SKANEATELES, NEW YORK      Phone 721      X  
X  
X X

LIBRARY  
RECD.  
\* AUG 5 - 1954 \*  
U. S. Department of ... culture

AUG 9 1954 Wholesale List --- To the Trade Only

This list cancels all previous lists.

All stock offered subject unsold, prices subject to change without notice, F.O.B. our Nursery and to our other catalog terms and conditions of sale.

Terms: CASH ----- NO BOXING

Guarantee: All material to be in A-1 condition when dug.  
No complaints honored unless made in writing  
within ten days after receipt of goods.

NO GUARANTEE GIVEN AS TO THE GROWTH OF MATERIAL.

All orders accepted on the condition that they shall be void if circumstances beyond our control --- such as storms, frost, labor conditions, etc., interfere.

Packing or wrapping charged for at cost.

Sufficient Coverings should be carried to protect loads. All extra burlap, etc., furnished by us will be charged for.

This list includes only those varieties and sizes as we can offer in reasonable quantity.

Many other varieties and sizes will be offered and Priced as Marked, when dug and ready in our modern shade houses. Some evergreens should be ready early and can be loaded directly on your truck without waiting.

Orders except for stock in shade houses should be placed in ADVANCE. This avoids confusion and delay in assembling your order and saves extra trips on your part.

Extra heavy selected specimens priced according to value.

Open about March 25 th to November 15 th. Closed in winter.  
Wholesale Dep't hours: Week Days 7 A.M.-- 12 Noon

WEEK DAYS 7 A.M. - 12 NOON  
1 P.M. -- 5 P.M.  
Saturdays: 7 A.M. -- 11:30 A.M.  
Not open Sat. P.M. or Sundays  
" Holidays



XXXXXXXXXXXXXXXXXXXXXXXXXXXX  
 X X  
 X EVERGREENS X  
 X X  
 X B & B X  
 X X  
 X FALL--1954 X  
 X X  
 XXXXXXXXXXXXXXXXXXXXXXX

(Quantity Discounts given only where listed)

50 or

Cypress	Green Thread	18-24"	1-19ea. \$3.25	20-49ea. \$2.95	more \$2.80
		2-3'	4.25		
	Sawara	18-24"	1.95	1.75	1.55
		2-3'	2.50	2.30	2.10
		3-4'	3.50	3.30	3.10
Fir	Concolor (few)	xxx	2 $\frac{1}{2}$ -3'	6.50	
	Douglas (few)		2-3'	3.25	
Juniper	Communis		2-3'	3.25	2.95
	Glauca Hetzi	15-18"	2.50	2.35	
		18-24"	3.25	3.10	
		2-2 $\frac{1}{2}$ '	4.25	4.00	
		2 $\frac{1}{2}$ -3'	6.00	5.75	5.60
	Pfitzers -- flat	15-18"	2.50	2.40	
		18-24"	3.25	3.15	
	Savins	2-2 $\frac{1}{2}$ '	4.25		
	Virg. Burki (blue grafted)	2-3'	3.85		
	" Ketleeri (lgt. green)	2-3'	3.85		
Pinus	(Pine) Austrian (few)		2-3'	3.50	
	Mugho (dwarf)	15-18"	2.85	2.75	
		18-24"	3.85	3.75	
	Red (few)	2-3'	2.85		
	Scotch	3-4'	3.50	3.25	



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Evergreens cont.

1-19  
\$ea.    20-49  
\$ea.    50 Or  
more

Picea (Spruce) Black Hills	(few)	15-18" 18-24"	1.85 2.25		
Colorado Green		18-24" 2-3' 3-4'	2.25 3.00 4.00	2.10 2.80 3.80	2.60
Colorado Blue (Select)		2-3' 3-3½'	6.50 8.50	6.25 8.25	
Col. Blue (nice trees but (not quite so blue as (above)		2-3' 3-3½'	4.75 6.25	4.50 6.00	
Taxus (Yew)					
Andersoni (spreading)		15-18" 18-24" 2½-3'	3.15 3.95 7.75	2.95 3.75 7.50	3.55
Brevifolia (upright strain)	(few)	15-18" 18-21" 21-24"	3.50 4.50 5.75	3.30 4.30	
Browni		15-18" 18-21"	3.50 4.50		
Browni sheared Globe shape		15" 18"	3.75 4.50		
Capitata (few only)	( " " )	2½-3' 3-3½'	6.25 8.25		
Cuspidata (spreading yew)		12-15" 15-18" 18-24" 2' 2-2½' 2½-3' (few)	2.35 3.15 3.95 4.50 5.50 7.75 10.00	2.15 2.95 3.75 4.30 5.25 7.50	3.55
Hicksi (columnar type yew)		15-18" 18-24" (regular) (specimen xxx) (few " " ) " " " " " "	3.50 4.50 6.25 7.25 8.50 11.25 15.00	3.35 4.35	
Repandens		12-15"	2.85		
Vase Shaped Yew special		2-2½'	6.00		



Evergreens cont.

	1-19 \$ea.	20-49 \$ea.	50 or \$ea.
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Thuya (Arbor Vitae)			
American			
	18-24"	1.65	1.55
	2-3'	2.50	2.30
	3-4'	3.50	3.30
Compacta Erecta			
	2-2½'	3.35	3.15
	2½-3'	3.85	3.65
Globe Woodwardi	beds		
	10-12"	1.35	1.25
	12-15"	1.75	1.55
	15-18"	2.25	2.05
	few	18-24"	2.75
	spec. xxx	18-24"	3.25
	"	2-2½'	3.85
Hetz's new Winter Green		3-4'	3.50
Douglas Aurea	xxx	4-5'	4.75
George Peabody (deep yellow)			
	( tips )	2-3'	3.15
		3-4'	4.25
Nigra (dark green)		2½-3'	2.65
		3-4'	3.50
		4-5'	4.75
Pyramidal		2½-3'	2.75
		3-3½'	3.25
		3½-4'	3.90
	few	4-4½'	4.75
	"	4½-5'	5.50
	"	5-5½'	6.00
Siberian		2-2½'	2.75
		2½-3'	3.25
	few specimen	6'	11.00
Spiralis (hedge type)	40	4-6'	3.50
Tom Thumb		15-18"	1.85
		18-24"	2.35
Tsuga (Hemlock Canadian)		2½-3'	4.85
		3-3½'	6.50

(a few assorted hemlock for  
(screening work; priced separately)



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Miscellaneous B & B

(limited quantities)

				\$ ea.
Ilex Crenata Rotundifolia		15-18"	2.50	
	14 xxx	18-24"	3.25	
	10 xxx	2'	3.75	
" "	Convexa	25	15-18"	2.50
Cotoneaster Apiculata		30	2'	3.25
"	Buxifolia (new)	25	18-24"	2.75
"	Decora	30	2-3'	2.75
"	Divaricata B&B		3-4'	1.75
"	Horizontalis	100	15-18"	2.75
		25	18-24'	3.25
				2.500

Pyracantha Lalandi (Firethorn) (berried strain)

2 yr. in qt. cans, 3½" pots or 5" pots,			
	15-18" tops @	1.35	1.150
3 yr. in pots large	18-24" tops	1.75	
	a few extra large ones	2.50	

Vines and Ground Covers

			\$ ea.	20-49 ea.
Baltic Ivy	from 2½" pots		.30	.20
" "	" 3½" "		.50	.35
Boston Ivy	xx 4 yr. #1		.70	.60
Engelmanni Ivy	xx 3 yr "		.65	
	4 "		.85	
Dutchman's Pipe sledgs	4 yr xx		1.00	
Euonymus Vegetus	2 yr xx		.60	.50
" Radicans Erecta	2 " "		.60	.50
Honeysuckle Vine Hall's	4 yr. " 10		1.00	
Trumpet Vine (Bignonia)	Grandiflora			
	Madam Gallen (pots)	3 yr	1.50	
Polygonum Auberti	(few in pots)		1.00	
Pachysandra Term.	#1 field grown assort.	.10	.08	0 rate
"	from 2½" pots	.18	.14	" "
"	extra heavy " " (200)	.25	.20	" "
Vinca Minor (Myrtle)	collected #1	.10	.08	
	(orders for vinca must be placed well in advance of need.)			

Note: Where pots go out with Baltic Ivy or Pachysandra they will be charged for until returned.

NOTE: Trees unable to list elsewhere.

Weeping Willow (Salix Vitellina)	6-8'	2.75	
" (golden Russian)	" " 8-10'	3.50	3.25
		10-12'	4.25
	cal. 2-2½"	5.25	4.50



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x The following are acid soil loving plants. As the x  
 x soil in Central New York is generally on the lime x  
 x side, prepared beds of peat or acid soil are x  
 x usually necessary for successful growth. x

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Azaleas B & B -- Hardy Types for this Climate

			ea.
Azalea Aborescens--	dwarf, white, fragrant	18-24"	3.75
"		2-2½'	4.75
"	Calendulacea (Flame Azalea) assort.	2-3'	3.75
"		3-4'	4.75
"		4-5'	5.75
"	Kaemferi Hybrids red	18-24"	3.75
"	Mollis (mixed colors)	15-18"	3.00
"	Nudiflora, pink	2-3'	3.75
"		3-4'	4.75
"	Rosea (dwarf pink, good)	18-24"	2.85
"	Vaseyi (light colors)	2-3'	3.75
Clethra Alnifolia	(white, scented)	B&B	18-24" 1.75
"	heavy	B&B	2-3' 2.85
"	" Rosea 10 only (pink)	"	12-18" 1.75
Leucothoe Catesbaei		B&B	12-18" 2.50

Rhododendron -- Mt. Laurel (B&B Nursery Grown)

		ea.
Rhododendron Maximum	3-4'	6.75
"	4-5'	9.75
"	Catawbiense	15-18" 3.00
		18-24" 4.75
		2-2½' 6.25
		2½-3' 7.50
"	Carolinianum	2-2½' 4.75
"		2½-3' 6.75
Mt. Laurel (Kalmia Latifolia)	2-3'	4.75

Nice Lighter Stock Grown in Peat Beds B&B

Rhododendron Maximum	15-18"	2.50
" Catawbiense	15-18"	2.50
" Carolinianum	18-24"	2.85
" Mixed Hybrids s. stem	18-24"	2.85
Mt. Laurel (Kalmia Latifolia)	15-18"	2.50
Laurocerasceus Skiphanensis	12-18"	2.00
"	15-18"	2.50



Shrubs

XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX  
 X  
 X Deciduous Shrubs X  
 X  
 X The majority of our shrubs are X  
 X grown by us for a discriminating X  
 X landscape trade for two to five X  
 X years and have all been transplanted. X  
 X This insures heavier specimens. X  
 X Most of these are fresh dug for X  
 X each order. X  
 X  
 XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX

	Heavy --- "Fresh-Dug" --- Shrubs	20-49 1-19 \$ ea.	50 or more \$ ea.
Barberry, new Thornless Green	2-3' sprd. 1.00	.90	.85
" Red Leaf	18-24" .60	.55	
	heavy 2' .75	.70	.60
	2-3' 1.00	.90	.80
Beauty Bush (Kolkwitzia)	2-3' .85	.75	
	3-4' 1.10	1.00	
	4-4' 1.35	1.25	
Calycanthus Floridus	2-3' .75	.65	
Caragana Arborescens	3-4' .85		
Cornus Paniculata	3-4' .75	.65	
	4-5' .95	.85	
Cotoneaster Acutifolia	2-3' .60	.50	
" Divaricata (bare root)	3-4' 1.25	1.15	
" "	4-5' 1.50	1.40	
Deutzia Gracilis	15-18" .85	.75	
	18-24" 1.00	.90	
" " Rosea	18-24" .75	.65	
	24-30" .95	.85	
<u>Euonymus Alatus</u>	2-3' 1.15	1.00	.90
" <u>Compacta</u>	18-24" 1.25	1.10	.95
	2-2½' 1.50	1.35	1.25
" specimens	2-3' 1.85	1.75	
" Yedoensis	2-3' .70	.60	
	3-4' .85	.75	.65
Fontanesia Fortunei (makes (a good tall erect hedge)	3-4' .60	.50	
	5-6' .95	.85	.75
Forsythia Spectabilis	2-3' .60	.55	
	3-4' .70	.65	
Honeysuckle Zabelli (dark red)	2-3' .60	.50	
	3-4' .70	.60	.55
	4-5' .95	.85	.75
	5-6' 1.25	1.15	
" White Tartarian	2-3' .60	.50	



Page 7 Shrubs cont.

		1-19 \$ ea.	20-49 \$ ea.	50 or more \$ ea.
Hydrangea Hills of Snow	2-3'	.75	.65	.60
	3-4'	.95	.85	.75
" P. G.	2-3'	.75	.65	.60
	3-4'	1.00	.90	
Hypericum Aureum	18-24"	.60	.50	.45
	2-3'	.75	.65	.55
Kerria Japonica single yellow	18-24"	.60	.50	
" White (Rhodotypos)	3-4'	.95	.85	
Lilac Rothomagensis (Persian)	2-3'	1.00	.90	.85
	4-5'	1.75		
" French (Pres. Grevy) dbl. blue	3-4'	1.25	1.15	
	4-5'	1.50	1.40	
	5-6'	1.75	1.65	
" French (assorted colors)	2-3'	1.00	.90	
	3-4'	1.25	1.15	
	4-5'	1.50	1.40	
Ninebark Dwarf Green	3-4'	.75	.65	
Philadelphus Atlas	2-3'	.65		
" Minnesota Snowflake	3-4'	1.25		
" Virginialis dbl mockorange	2-3'	.70	.60	
	3-4'	.95	.85	.75
	4-5'	1.25	1.10	.95
	5-6'	1.50	1.25	
Privet (Ibolium) 500 only	2-3'	.20	.20	.18
" Regels true type (few)	18-24"	.50		
Quince Flowering Upright Red	18-24"	.75		
Rhus Cotinus (Smoke Bush)	2-3'	.95		
	3-4'	1.25	1.00	
	4-5'	1.50	1.25	
	5-6'	1.85		
Russian Olive	4-5'	1.15	1.05	
	5-6'	1.50	1.25	
	(10) 6-8'	1.85	1.60	
Snowberry Chenaulti (red berry)	2-3'	.60	.50	.45
" Racemosus (white)	2-3'	.60	.50	
	3-4'	.70	.60	
Stephanandra Flexuosa	3-4'	.75		
Spirea Anthony Waterer (dwarf red)	15-18"	.55	.50	.45
	18-24"	.65	.55	.50
	2-2½'	.75	.65	.60
Arguta (fine foliage) heavy 5 yr.	2-3'	.95		
Callosa Alba (dwarf white)	3-4'	.75	.65	
	15-18"	.60	.50	
	18-24"	.70	.60	
	2-2½'	.85	.75	
Frobella (dwarf pink)	18-24"	.60	.50	.45
	2½-3'	.75	.65	.60
	3-4'	.95	.85	.75
Prunifolia (true bridal wreath)	3-4'	.90	.80	.75
	4-5'	1.10	1.00	
Van Houtei (few)	2-3'	.50	.45	
Tamarix Hispida (10)	3-4'	.85		



Shrubs cont.

			1-19 \$ ea.	20-49 \$ ea.	50 or more ea.
Viburnum Americanum	30	3-4'	1.00	.90	
	20	4-5'	1.35	1.25	
" Dentatum		2-3'	.75	.65	.60
		3-4'	.95	.85	.75
		4-5'	1.35	1.25	1.15
" Lantana (Wayfaring Tree)	2-3'	.75	.65		
		3-4'	.95	.85	
		4-5'	1.50	1.40	1.30
" Lentago (Nannyberry)	30	5-6'	1.85	1.75	
		2-3'	.60	.50	
		3-4'	.75	.65	
		4-5'	.95	.85	.75
		5-6'	1.35	1.25	1.15
" Opulus (Europ. High Bush Cranberry)	8	6-7'	1.75		
		3-4'	.95	.85	
		4-5'	1.35	1.25	1.15
		5-6'	1.85	1.75	1.65
		6-7'	2.25	2.15	
" Opulus Nana (dwarf cranb.)	12-15"	.90		.80	.75
	15-18"	1.25		1.15	1.05
	18-24"	1.65		1.55	1.45
" Tomen. Plicatum Grand.	20	2'	1.95		1.85
Weigelia Bristol Ruby (red patent)		18-24"	1.00		
" Rosea (pink)	8	5-6'	2.50		
		3-4'	.75	.65	
		4-5'	.95	.85	.75
" Variegated Leaf		2-2½'	.95	.85	
" Vaniceki (dark red)		18-24"	.50		

Flowering Crabs (Malus) (re-transplanted 1 or 2 yrs.)  
(resulting in thicker tops and heavier roots.)

			1-19 \$ ea.
Malus Almey (new, crimson, light center)	27	5-6'	2.50
" "	20	6-7'	2.85
" Aldenhamensis (semi-dbl.) red	12	6-7'	2.85
" Atrosanguinea (red)	15	5-6'	2.50
" Bechtel's Klemi (double pink)	15	4-5'	1.90
	15	5-6'	2.50
	8	6-7'	2.85
" Eleyi (dark red)	5	5-6'	2.50
	8	7-8'	3.25
" Floribunda (pink) lgt.	20	5-6'	2.50
" " Purpurea (carmine)	18	6-8'	2.85
" Flame (red bud-- white flower)	20	6-8'	2.85
" Hopa (red flowers- red fruit)	20	6-7'	2.50
	15	7-8'	3.25
" " Bush form	15	8-10'	3.75
also Prunus Tomentosum (bush form)	10	5-6'	2.85



Ballling schedule on shrubs from previous pages.

xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx

x x

x B &amp; B on shrubs additional as x

x follows: x

x \$ ea. x

x 18-24" .50 x

x 2-3' .50 x

x 3-4' .50 x

x 4-5' .75 x

x 5-6' 1.00 x

xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx

## Shade &amp; Ornamental Trees

			1-19 \$ ea.	20-49 \$ ea.	50 or more ea.
Ash	Europ. Mt.	13	6-7'	2.85	
		17	7-8'	3.75	
"	Green (Lancolata)	10-12' cal. 1 $\frac{1}{2}$ -1 $\frac{1}{2}$	3.50		

Birch Populifolia (Europ. White) sgl. stem

(may be had straight, 5-6' 2.10

(or crooked for artistic 6-8' 2.50

(grouping.) 8-10' 3.25 3.00

2" cal. 10-12' 4.25 3.75 3.50

cal. 2-3" 5.25 4.75 4.50

Note on Birch: We have a number of double stemmed Birch for clumps and a few 3 branch ones in the smaller sizes. To arrive at the cost, add \$1.00 for each additional stem to the single stemmed price.

B&B prices on above Birch are as follows: 5-6' & 6-8' @ 1.00 ea. 8-10' @ 1.75; 2-3" cal. @ 2.50 or up as clump sizes increase.

Birch Cut-Leaf Weeping xxx B&amp;B 7-8' 6.75 few

Locust Moraine (patented) xxx 6-7' 4.75

" Inermis (Thornless Honey) 6-8' 2.50

8-10' 3.50

Maple (Acer) Crimson King pat. whips xx 6-7' 4.50 b.r.

" xx heavy " 6-8' 5.50 b.r.

" Norway 8-10' cal. 1 $\frac{1}{2}$ -1 $\frac{1}{4}$  5.00" 10-12' " 1 $\frac{1}{2}$ -13 $\frac{1}{4}$ " 6.00" Rubrum (Red Swamp) 6-8' cal. 1 $\frac{1}{2}$ -1 $\frac{1}{2}$ " 4.00" 8-10' " 1 $\frac{1}{2}$ -1 3/4" 5.50

" 10 cal. 1 3/4-2" 7.50

" Silver (fast grower) 6-8' 2.00

" 8-10' 2.75

" 10-12' 3.50

" cal. 1 $\frac{1}{2}$ -2" 4.75" 2-2 $\frac{1}{2}$ " 6.7525 " 2 $\frac{1}{2}$ -3" 9.00

Poplar Simoni (columnar) 5-6' .85 .75 .65

" 6-8' 1.00 .85 .75

" 8-10' 1.25 1.00 .90

" 10-12' 1.50 1.25

" cal. 2-2 $\frac{1}{2}$ " 2.00 1.50

